

To Whom it May Concern,

I had the pleasure of managing Marco Prandi when he was the harvest enologist at Sequoia Grove Winery in Napa, California for the 2022 vintage. Marco started just before harvest on August 15th so he was instrumental in collecting and managing vineyard maturity and phenolics data which drove harvesting decisions. Within his first week, it was clear to me that Marco has comprehensive scientific and practical knowledge of winemaking. He quickly took on the task of calibrating the winery's lab equipment (OenoFOSS) and went so far as writing helpful instructions on how to do it. As harvest started, he was responsible for sampling and managing fermentation analysis. He approached this task like any skilled winemaker would, always alerting the winemaking team of off-aromas, unusual lab results, problematic temperatures, or other concerns. Marco also successfully demonstrated his leadership skills when he worked closely with seasonal cellar employees, training them on lab tasks and emphasizing the importance of the data that was collected. Marco was an essential member of the team and worked even after harvest was complete until December 5th. After harvest Marco had the opportunity to be involved in multiple tasting and blending sessions with myself and the head winemaker where his impressive sensory skills were recognized.

Marco is reliable and professional. He always arrived on time and worked until his tasks were completed. His demeanor was positive and helpful even in the height of harvest when it was extremely busy. He went above and beyond what was asked and was always willing to assist where needed, never feeling that he was above any task. He is flexible and able to adapt to changing priorities. Furthermore, Marco has the confidence and skills to overcome challenges in the winery. In summary, Marco is bright and a joy to work with. Without hesitation, I would have hired him full-time if there was a position available.

I highly recommend Marco for a position with your company. He would bring immense value to any winemaking team. Please reach out to me with any further questions regarding my experience working with Marco.

Sincerely,

Kelly Toran

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